

IPC Group Purchasing

Powerful savings through collaboration

Driving Growth for Suppliers... and Savings for Hospitals

IPC Group Purchasing works in partnership with you to create savings for our member healthcare organizations. Our model gives you the opportunity to drive increased volume with our members while supporting their supply chain expense reduction goals.

A collaboration among the Illinois Health and Hospital Association, hospitals and healthcare systems, Premier, Inc. and Capstone Health Alliance, this unique program combines the benefits of national GPO pricing with the advantages and flexibility of regional contracting.

➤ *“IPC paved the way for our strategic growth in the Illinois market. Our sales have increased double digits every year the last three years as a result of our partnership. I would recommend that other vendors seriously consider a partnership with IPC.”*

IPC by the numbers



Steps to a successful IPC-supplier relationship

- IPC seeks to sign committed contracts with sole-source suppliers in key strategic categories.
- In partnership with Capstone, Premier's contracting portfolio is the primary resource for contracting opportunities. IPC also signs direct contracts with non-Premier suppliers at the direction of members.
- Suppliers offer excellent financial value to IPC members as a group, which opens the door to increased business.
- Members work with IPC representatives to understand the savings potential based on the supplier proposal.
- The IPC Advisory Council, a board comprised of supply chain executives from each member hospital, agrees to accept the supplier proposal and members commit to participate in the agreement.
- Suppliers realize increased business...and members achieve savings.

IPC hospitals

Carle Foundation Hospital
Urbana, IL

Carle Hoopston Regional Health Center
Hoopston, IL

Carle Richland Memorial Hospital
Olney, IL

Edward Hospital
Naperville, IL

Elmhurst Hospital
Elmhurst, IL

Linden Oaks Behavioral Health
Naperville, IL

Loretto Hospital
Chicago, IL

Methodist Hospital of Chicago
Chicago, IL

Norwegian American Hospital
Chicago, IL

Riverside Medical Center
Kankakee, IL

Roseland Community Hospital
Chicago, IL

Touchette Regional Hospital
Centreville, IL

What our partners say:

- ***“The relationship between IPC and our company is a partnership in the true sense. We are both focused in providing real value to our customers—the hospital members.”***
- ***“IPC is mutually committed to their members’ success as well as the success of our organization. They help us to educate IPC members on the value of the service and solutions we provide. This assists us in growing our business with current and new members.”***



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To learn more, please visit us at
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